



Real Estate Law Syllabus

Course Hours: 30

Instructional Mode

Distance Education

Learning Resources

Real Estate Law, online text

Course Description

Students will gain a firm grasp of the national and state laws that affect Texas Real Estate. They will be able to define legal terms, explain legal processes, and identify governing bodies that make and change the laws. This course is designed first to give students an overview of the legal system in the United States and then narrow in on specific legal issues in real estate. Students will learn the legal responsibilities of brokers and salespeople, and they will also learn the steps needed to obtain a salesperson or broker license. They will learn the value of professionalism and ethics. Other skills students will acquire include differentiating among the different types of estates, defining key legal terms, identifying landlord-tenant laws, defining contract law, and determining the regulations on ownership and use.

Learning Objectives

After completing this course, you will be able to:

1. Recall the factors necessary for success in a real estate career and identify the activities a real estate licensee may perform.
2. Recall the Subchapters of TRELTA and recognize the Texas requirements to obtain and renew a real estate license and the conduct for which a Texas real estate licensee can be disciplined.
3. Recognize the various brokerage relationships, the responsibilities of agents and principals, and the ways agency relationships are created and terminated.
4. Specify the ethical and legal business practices regarding fair housing and civil rights.
5. Specify the ethical business practices Texas real estate licensees should follow.
6. Indicate the legal requirements for valid contracts and how they are interpreted.
7. Specify basic characteristics of contracts and identify the types of contracts used in real estate transactions.
8. Identify the characteristics of personal and real property.
9. Identify the types of legal descriptions of real property.
10. Recall the types of ownership interests in real property.
11. Identify the manner in which real property interests can be held.
12. Identify the manner in which real property interests can be acquired and conveyed.
13. Recognize the federal and state regulations that restrict and govern land use in Texas.
14. Recall relevant clauses of the landlord-tenant act that pertain to the leasing process, classification of leases, and clauses used in lease contracts.

Contact Information

Help Ticket: www.alliedschools.com/support

Instructional Support Toll Free: 888-751-2303

Student Services Toll Free: 888-925-4282

International: 949-707-5044

Fax: 800-898-9188

Hours: Monday - Friday, 7:00 a.m. to 6:00 p.m. PST



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Grading/Evaluation Policy

Performance is measured by successful completion of online lesson quizzes, module exams, and the final exam. To successfully complete this course, students must complete: 14 modules including all reading, quizzes, 14 module exams, 3 case studies, and a Final Exam. A minimum passing score of 100% is required on all unit exams and case studies. Assignments with scores below the required minimum must be retaken until the score meets or exceeds the requirement. If you do not pass the final exam with a 70% or better, you are allowed to retake it.

Course Outline and Grading Criteria

<i>Module Title</i>	<i>Minutes</i>	<i>Assignment Title</i>	<i>Points Possible</i>	<i>Required to Pass</i>
1: Overview of Law	140	Unit Exam	15	15
2: The Real Estate License Act	160	Unit Exam	6	6
3: Agency Law & Brokerage Representation	135	Case Study	5	5
		Unit Exam	15	15
4: Fair Housing Laws	100	Unit Exam	15	15
5: Ethics of Practice as a License Holder	100	Case Study	10	10
		Unit Exam	9	9
6: Basic Contract Law	60	Unit Exam	6	6
7: Real Estate Contracts & Disclosures	100	Unit Exam	12	12
8: Property & Property Rights	80	Unit Exam	6	6
9: Legal Descriptions	100	Unit Exam	12	12
10: Interests in Real Estate	115	Case Study	5	5
		Unit Exam	21	21
11: How Ownership is Held	100	Unit Exam	15	15
12: How Real Estate is Acquired & Conveyed	100	Unit Exam	24	24
13: Public Control of Land Use	100	Unit Exam	18	18
14: Landlord-Tenant Law & Lease Provisions	110	Unit Exam	12	12
Final Exam		Multiple-Choice	60	42
Total	1500		266	248

Student Integrity and Academic Honesty Policy

Allied Schools strives to encourage a spirit of honesty and integrity. This policy was created to foster a climate that promotes the most stringent academic standards. Violations of this policy will be dealt with using fair and consistent methods. Committing one or more of the following actions is considered unacceptable and constitutes a violation of this policy:

- Intentionally using or attempting to use unauthorized materials in any academic exercise;
- Intentionally aiding or attempting to aid another student to commit any act of academic dishonesty;
- Bribing or attempting to bribe, or making threats against any individual, with the intention of affecting a grade or an evaluation of academic performance;
- Falsifying any documents;
- Accessing the institution's computer systems or files without proper authorization.